

## North East Wine

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381 Teaneck Road  
Suite#5  
Teaneck, NJ 07666

*April 4, 2012*

*To whom it may concern;*

*I am the owner of a New Jersey based wine wholesale and import operation. We have been doing business since 2005, and Vision Financial has been our accountant since inception.*

*There are many accountants to choose from. We have stayed with Visions for 2 primary reasons:*

- 1) Availability: Problems happen all the time where we need a prompt response. The partners at Vision respond immediately. They are available to communicate evenings and the occasional Sunday morning. We've never been left feeling like we couldn't get what we needed right away.*
- 2) Practicality and Communication: While accounting is about the numbers, the partners at Vision are pragmatic and sort thru the accounting to lay-out issues in a clear and direct way. NO BS. And most importantly, they respond to questions and suggest realistic solutions.*

*Additionally, Separate-and-apart from my business, my own personal tax-returns have been complex the past 4-5 years. Vision also has been helpful in sorting-out the basic returns, as well as suggesting refund strategy based upon changes to law and data.*

*In sum, I highly recommend Vision Financial-and its partners; Jacob Ansel and Mike Slotopolsky. If there are any questions I can answer, please contact me directly at (201) 290-0282.*

*Sincerely,*



*Steven Altschuler  
President  
North East Wine*